

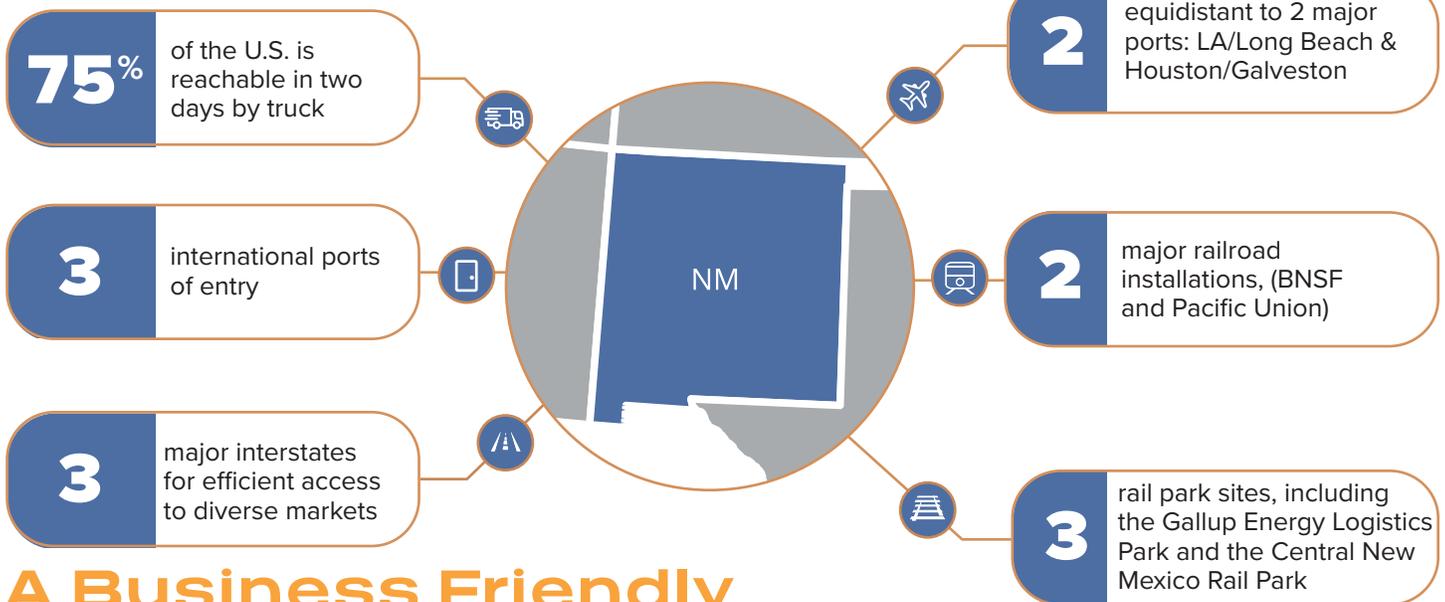
DRIVE YOUR BUSINESS FORWARD IN NEW MEXICO

The road to success for logistics, warehousing & distribution companies



Your Route To Success

What can your business do with near instant access to Mexico and strong connectivity to the rest of the U.S. via abundant major rail hubs, a network of major interstates and 60 airports, all within one of the fastest growing region in the country? More. And with a top-notch talent pool and a business-friendly environment, you'll be on the road to long-term success.



A Business Friendly Environment

0% inventory Tax

\$3.5 Billion in manufactured goods exported in 2018

1,316 companies exported from New Mexico in 2016

LOW backhaul rates for goods leaving the state

.78% average effective property tax rate (among the lowest in the nation)

workers in manufacturing, logistics & construction roles

180,000

2.2million

people in the region with the fastest population growth in the U.S.

New Mexico is geographically well-positioned to serve major markets in the U.S. and Mexico by road and rail. It's long been a critical hub for the flow of goods into the United States from Mexico and Latin America. The bi-national border region is home to 2.7 million people, in three states, and two countries. It's a competitive and collaborative business environment.



The Border Connection

New Mexico's border with Mexico is one of the busiest crossings in the country because we make it easy—easy to cross, easy to build, and easy to get where you're going. As the most modern port in the Paso del Norte Region, Santa Teresa's Port of Entry has the fastest commercial crossing of the entire Juarez-El Paso Customs district. It presents a truly unique opportunity for companies looking to locate in New Mexico and benefit from the advantages the Border region offers. The Border regions consists of 3 states in 2 Countries:



 **53%**
of NM's exports pass through this region



 **3**
commercial border crossings

Santa Teresa Port of Entry



- Fastest commercial crossings in the Juarez-El Paso customs district
- \$400 million Union Pacific investment to develop 2,200 acre intermodal site
- 12-mile radius overweight cargo zone
- \$250 annual per-truck permit

 **2.7 million**
people live in the Border Region

 **68%**
growth in exports to Mexico in 2019



NEW MEXICO
partnership

The New Mexico Partnership is designated by the state to be the single-point-of-contact to help businesses locate in New Mexico. It offers a coordinated approach and a formal network of economic developers to simplify the site selection process by providing expertise on talent, critical infrastructure, educational and R&D institutions, real estate and facilities, incentives, and all the other factors that go into a business location decision.

