



LOGISTICS, TRANSPORTATION & DISTRIBUTION

What can you do with near instant access to Mexico, abundant major rail hubs, a network of major interstates and 60 airports, all within the fastest growing region in the U.S.? A lot. Once we show you how to take advantage of all of this, along with a top-notch talent pool, plus our incentives, you'll be on the road to long-term success.

New Mexico's border with Mexico has quickly become one of the busiest crossings in the country. Why? Because New Mexico makes it easy. We make it easy to cross, easy to build, and we make it easy to get where you're going.

| Destination (in miles) | Albuquerque | Santa Teresa |
|------------------------|-------------|--------------|
| Calgary | 1,530 | 1,788 |
| Chicago | 1,337 | 1,542 |
| Cuidad Juarez | 269 | 16 |
| Dallas | 647 | 648 |
| Denver | 447 | 705 |
| Houston | 884 | 759 |
| Kansas City | 788 | 944 |
| Las Vegas | 572 | 724 |
| Long Beach | 799 | 803 |
| Matamoros | 1,200 | 950 |
| Matazlan | 1,077 | 827 |
| New Orleans | 1,170 | 1,105 |
| Newark | 1,981 | 2,185 |
| Oklahoma City | 544 | 732 |
| Phoenix | 418 | 424 |
| Salt Lake City | 598 | 858 |

TRANSPORTATION INFRASTRUCTURE



Strong rail infrastructure, including both the BNSF Railway and the UP Sunset Route, connecting us to the rest of the U.S., Mexico, and Canada.



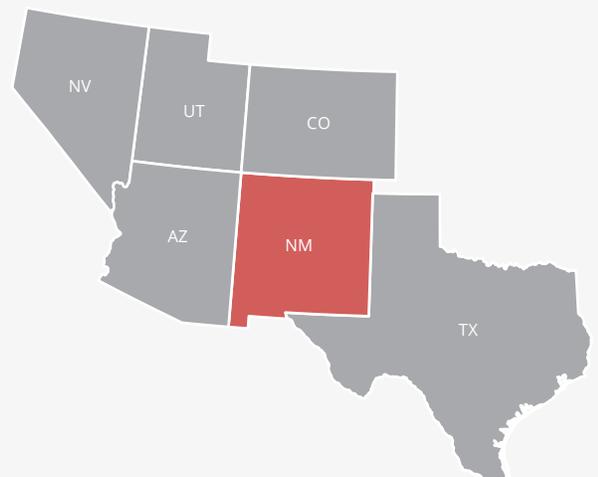
We have an extensive highway infrastructure; the state is crisscrossed by 3 major interstates, forming efficient grid access to markets inside/out of NM.



More than 60 airports are located throughout New Mexico. Three international airports serve different regions of the state.



The volume of truck traffic into the state translates into low backhaul rates for goods leaving the state.

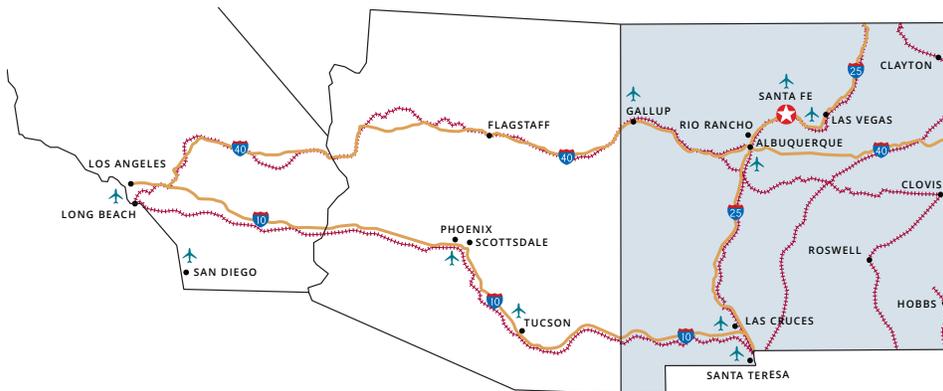


BORDER ACCESS TO MEXICO

-  Strong transportation infrastructure linkages to Mexico, **with three border crossings**.
-  Santa Teresa Port of Entry has the **fastest commercial crossings** in the entire Juarez-El Paso Customs district, and no crossing fees are charged at this port.
-  Union Pacific invested \$400 million to develop its **2,200 acre intermodal** site in Santa Teresa.
-  12-mile radius **overweight cargo zone** around the Santa Teresa port-of-entry, \$250 annual per truck permit.



STRATEGICALLY LOCATED



-  Approximately equidistant to ports of LA/Long Beach and Houston/Galveston.



Extremely **low risk of natural disasters** and disruptive weather events.



A population of almost 2.2 million people and strategically located within the region experiencing the **fastest rate of population growth in the U.S.**



Ample physical space; the **5th largest U.S. state** by land mass (~122k sq. miles).

OUR BUSINESS CLIMATE IS SOMETHING TO TALK ABOUT



A QUALIFIED, PRODUCTIVE WORKFORCE:

New Mexico offers you a highly diverse workforce. Our people are motivated, skilled, and well educated. With over 100,000 college students in the state our labor force is positioned to build your company a pipeline of talent.



FAVORABLE TAXES:

New Mexico recently reduced corporate income taxes by 22% and has some of the lowest property tax rates in the US. In addition, New Mexico has no inventory taxes.



INCENTIVE PROGRAMS

New Mexico has multiple incentive programs including LEDA, a discretionary incentive for land, building, or infrastructure and JTIP, a cash reimbursement for up to 75% of job training costs.