



AVIATION AND AEROSPACE

Aerospace has been a part of New Mexico's economy since the 1940s, when the Holloman and Kirtland bases were established as flight training centers for WWII pilots. Since then, New Mexico has a long history of testing, maintaining and managing air and space systems. Today, New Mexico is home to more than 100 aerospace companies.

Companies are attracted to New Mexico for many reasons: year-round flying weather, altitude, open airspace, business-friendly programs, and an experienced workforce. New Mexico's aerospace infrastructure is vast and is home to the Roswell International Air Center, Albuquerque International Sunport, White Sands Missile Range, three Air Force bases and an Airforce Research Lab, two Dept. of Energy national laboratories, the first purpose-built commercial spaceport, and many general aviation/municipal airports.

With the most global research centers for aerospace in the country, companies find our workforce to be their key to success in the next generation of air and space travel. New Mexico's unique and low-cost quality of life allows companies to recruit the best talent from across the globe while also taking advantage of the most open flying areas in the country.



NEW MEXICO STATISTICS

WORKFORCE & EDUCATION

- Post-secondary institutions in 23 communities statewide
- 3 colleges with aviation assembly & maintenance curriculum:
 - ▶ Central New Mexico Community College
 - ▶ Eastern New Mexico University, Roswell
 - ▶ San Juan College, Farmington
- Scientific expertise
- Easy to recruit workers
- Bachelor of Science in Aerospace Engineering (AE):
 - ▶ New Mexico State University's Mechanical Engineering Department

RESEARCH

- Sandia National Laboratory
- Los Alamos National Laboratory
- Naval Air Warfare Center Weapons Division
- Air Force Research Laboratories
- NMSU Aerospace & Autonomous Systems Department
- NMSU Telemetry & Missile Systems Department
- Center for Aerospace Science, Technology & Education

GEOGRAPHY & CLIMATE

- 300+ days of sunshine per year
- Very low air-traffic congestion
- Fly-over agreements with White Sands Missile Range
- High altitude - 5,300 feet
- Dry air causes less corrosion
- Very low risk of natural disasters



SELECTED NEW MEXICO AVIATION/AEROSPACE COMPANIES

UTC Aerospace Systems ISR	Raytheon	Ktech Corp/Raytheon	Stewart Industries
Vibrant Nondestructive Testing	Las Cruces Machine	Aspen Avionics, inc.	Dean Baldwin Paint
Ultramain Systems, Inc.	AeroParts Mfg. & Repair, Inc.	Bendix/Honeywell Aerospace	
Boeing	Aersale	SolAero	

BUSINESS CLIMATE

FAVORABLE PROPERTY TAXES: New Mexico recently reduced corporate income taxes by 22% and has some of the lowest property tax rates in the US. In addition, New Mexico has no inventory taxes.

AFFORDABLE REAL ESTATE AND COST OF LIVING: 121,589 square miles makes New Mexico the fifth largest state, and that helps keep the cost of real estate reasonably priced. New Mexico has an affordable cost of living below the national average.

A QUALIFIED, PRODUCTIVE WORKFORCE: New Mexico offers you a highly diverse, bilingual workforce. Our people are motivated, skilled, and well educated. With over 100,000 college students in the state and the highest number of PhDs per capita in the country, our labor force is positioned to build your company a pipeline of talent.

EFFICIENT MARKET ACCESS: Three interstate freeways and a strong rail distribution system gives you direct access to the West Coast, East Coast, Midwest, and the international borders of Canada and Mexico.

INCENTIVES

LOCAL ECONOMIC DEVELOPEMENT ACT (LEDA)

Discretionary state incentive that can be used toward land, building or infrastructure. Funding awards are determined on a project-by-project basis.

JOB TRAINING INCENTIVE PROGRAM (JTIP)

JTIP funds on-the-job and classroom training for expanding or relocating businesses for up to 6 months. JTIP provides cash reimbursement of 50-75% of wages.

INDUSTRIAL REVENUE BOND (IRB)

IRBs allow for significant real and personal property tax and compensating tax abatements. Terms vary by community/project.

MANUFACTURER'S INVESTMENT TAX CREDIT

A tax credit of 5.125% of the value of qualified equipment may be applied against compensating or gross receipts tax.

RURAL JOBS TAX CREDIT

This credit can be applied to taxes due on (state) gross receipts, corporate income, or personal income tax.

HIGH WAGE JOBS TAX CREDIT (HWJTC)

Refundable credit tax credits equal to 10% of salary for employees earning \$40K+ (rural areas) or \$60K+ (in urban communities). Credit may be taken for four years

ALTERNATIVE ENERGY PRODUCT MANUFACTURERS TAX CREDIT

5% tax credit against gross receipts/compensating taxes for equipment purchases.

NEW MARKETS TAX CREDIT (NMTC)

NM has \$67 million available in the NMTC program. NMTCs provide favorable terms for financing real estate, working capital, equipment, and inventory.

TECHNOLOGY JOBS AND R&D TAX CREDIT

Businesses under 50 employees, with qualified expenditures under \$5 million, may claim a tax credit of 5% of qualified R&D expenditures.

